

*Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant	Finnish Tourist Board 1900 Avenue of the Stars, Suite 1025 Los Angeles, Ca 90067	2. Registration No. 4030
3. Name of foreign principal	Finnish Tourist Board (through the Finnish Tourist Board in New York)	4. Principal address of foreign principal Asemapaallikonkatu 12 00520 Helsinki, Finland

5. Indicate whether your foreign principal is one of the following type:

- ☒ Foreign government
- ☐ Foreign political party
- ☐ Foreign or ☐ domestic organization: If either, check one of the following:
- | | |
|--------------------------------------|--|
| <input type="checkbox"/> Partnership | <input type="checkbox"/> Committee |
| <input type="checkbox"/> Corporation | <input type="checkbox"/> Voluntary group |
| <input type="checkbox"/> Association | <input type="checkbox"/> Other (specify) _____ |
- ☐ Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant. Finnish Tourist Board in Helsinki (through the Finnish Tourist Board in New York)
- b) Name and title of official with whom registrant deals. Mr. Bengt Pihlstrom, General Director in Helsinki (Mr. Y. Pekka Kurki, Director for North America in New York)

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

- a) State the nature of the business or activity of this foreign principal

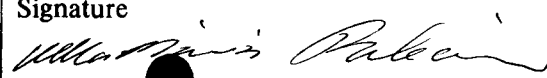
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OF JUSTICE
CRIMINAL DIVISION

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐
- Directed by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐
- Controlled by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐
- Financed by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐
- Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)*

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A	Name and Title	Signature
August 18, 1987	Ulla Maija Pakarinen Manager for Western U.S.	

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant

Finnish Tourist Board

Name of Foreign Principal

Finnish Tourist Board in Helsinki
(through the FTB office in New York)

Check Appropriate Boxes:

1. ☐ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3. ☒ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Finnish Tourist Board in Los Angeles is the western representation for the Finnish Tourist Board in North America and it is responsible for promotion of tourism to Finland in the 13 Western States, mainly through contacting travel trade and media. This office is reporting to New York which is in charge of the North American operations and is reporting to Finnish Tourist Board in Helsinki. Finnish Tourist Board in Helsinki is a government organization which is under the Ministry of Trade and Industry. Finnish Tourist Board gives an annual budget allocation for North America and Finnish Tourist Board sends funds to the Los Angeles office for office and marketing costs on request.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Promotion of tourism to Finland; answering written and telephone inquiries from travel agents (consumer inquiries are forwarded to and answered by the New York office); Distribution of travel folders to travel agents, tour operators and incentive travel companies; sending out releases to travel trade and consumer publications through Karen Weiner Escalera Associates in New York.

Will participate together with Finnair (airline) at the Travel Market Place trade exhibitions in October in Sacramento, Salt Lake City, Los Angeles, San Diego and Anaheim. Will participate at the TravelAge West (travel trade publication) trade show in San Diego in November. Will take part in Finnair's travel agency seminars during fall 87 in Seattle and Los Angeles area.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B
August 18, 1987

Name and Title
Ulla Maija Pakarinen
Manager for Western U.S.

Signature

Ulla Maija Pakarinen

¹ Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.